

- After analysis has been completed, Engineer will complete legal agreement with prospective property owners.

Time: 1- 2 months

* Various nodes and agreements can complete concurrently.

Purchasing

- Site design and inventory requirements per node will be created.

- Equipment may be purchased through several vendors.

- Purchases will be estimated for 6 months of future deployment to avoid equipment delays and decrease costs by obtaining wholesale / bulk pricing as well as reduce freight charges if applicable.

Time: 2- 4 weeks

Site Deployment

- After site acquisition and equipment available, Engineers will be deployed to install applicable equipment at nodes and structures

- Functionality will be confirmed at the site and with the System Integration team as well as NOC

Time: 10 -12 months

*Based on a projected minimum,

30 nodes per town with an 8 town projected expansion plan

** Average of 1 node installed a day

System Integration and Validation

- Software & Network team will integrate services over backhaul /distribution nodes.

- Field validation for mobile services will be conducted.

- Work with Site Deployment team to confirm successful completion of Node Installation

Time: 10 -12 months

*Based on a projected minimum,

30 nodes per town with an 8 town projected expansion plan

** Average of 1 node installed a day

Briefly describe when you foresee the project to be completed, and what areas, towns, and institutions will be served once the project is completed.

Project would complete in approximately **18 - 24 months** in the census tracts specified below. Census tracts would cover 8 pueblos/towns that the build out is projected to serve. The eight pueblos/ towns are Barranquitas, Ciales, Coamo, Corozal, Juana Diaz, Morovis, Orocovis, and Villalba. Project would provide service to any Anchor Institution that would be required by the FCC and accordance to Rural Broadband Trials experiment rules once finalized.

Census tracts that will be covered by project will be as follows:

State	County	CountyName	TractID
PR	72107	Orocovis	72107954801
PR	72107	Orocovis	72107954802
PR	72107	Orocovis	72107954901
PR	72107	Orocovis	72107954902
PR	72107	Orocovis	72107955001
PR	72107	Orocovis	72107955002
PR	72039	Ciales	72039955600
PR	72039	Ciales	72039955800
PR	72039	Ciales	72039955900
PR	72047	Corozal	72047530100
PR	72047	Corozal	72047530200
PR	72047	Corozal	72047530400
PR	72047	Corozal	72047530500
PR	72047	Corozal	72047530600
PR	72101	Morovis	72101955201
PR	72101	Morovis	72101955202
PR	72101	Morovis	72101955300
PR	72101	Morovis	72101955401
PR	72101	Morovis	72101955402
PR	72043	Coamo	72043953900
PR	72043	Coamo	72043954000
PR	72043	Coamo	72043954500
PR	72043	Coamo	72043954600
PR	72043	Coamo	72043954700
PR	72149	Villalba	72149720100
PR	72149	Villalba	72149720300
PR	72149	Villalba	72149720502
PR	72149	Villalba	72149720503
PR	72019	Barranquitas	72019952202
PR	72019	Barranquitas	72019952301
PR	72019	Barranquitas	72019952302
PR	72019	Barranquitas	72019952500
PR	72075	Juana Diaz	72075710102
PR	72075	Juana Diaz	72075710200
PR	72075	Juana Diaz	72075710301
PR	72075	Juana Diaz	72075710700
PR	72075	Juana Diaz	72075710800
PR	72075	Juana Diaz	72075710901
PR	72075	Juana Diaz	72075710902
PR	72075	Juana Diaz	72075711002

Total Business Investment

Indicate how much it will cost your business to launch the proposed project.

The initial cost to launch the proposed project would be \$250,000.

Investment Needed

Indicate if your project needs one-time or recurring funding, and how much you would need from the Rural Broadband Trials experiment.

The primary financial need for CoquiTel would be in capital expenses such as hardware, circuit/backhaul recurring costs, 3.65 GHZ licensure fees, and leasing/ or premises costs. CoquiTel would be open to accommodate either a one-time funding, recurring funding (annual subsidies), or a blend of both.

The \$ 250,000.00 initial cost would be requested from the Rural Broadband Trials experiment to begin the project with future subsidies to fall in line with the Annual Support numbers. Total overall cost of the system build out would conform to the Annual Support numbers provided by the FCC of \$ 1.248 million for the projected 41 Census Tracts.

CoquiTel understands the importance of this project and is open to discuss network plan details and expected funding in order to produce the end product, "a viable yet affordable telecommunications and Broadband solution in central Puerto Rico."

Community Feedback & Support

CoquiTel has made and will continue to make considerable efforts to provide service to those communities in under serviced areas. In addition, CoquiTel seeks the crucial feedback and comments from the community which it serves. Below we provide some of the comments provided by CoquiTel customers and general public in regards to CoquiTel and the internet initiative we have taken on as a community-based organization.

Testimonials (English and Spanish)

"Muy importante servicio en nuestra sociedad tan competente cada dias y mas interesante en nuestro educacion. Seguir alcanza de metas y nuevas fronteras."

- E. Diaz Montes (CoquiTel client/ Comercial)

"Me siento satisfecha con el servicio."

- A. Padilla, Orocovis, PR (CoquiTel client/ Comercial)

"Excelente! Muy excelente!"

- I. Ortiz Rubero, Orocovis, PR (CoquiTel client/ Residencial)

"Muy buen servicio! "

- I. Torres, Orocovis, PR (CoquiTel cliente/ Residencial)

"Very satisfied!"

- J. Aponte, Orocovis, PR (CoquiTel cliente/ Residencial)

“¡ Excelente servicio !”

– **A. Rosario, Orocovis, PR (CoquiTel cliente/ Residencial)**

“ Su mision tiene excelente vision.”

- **W. Rivera, Orocovis, PR**

“A small company who cares about the service to its customers who have been forgotten about by other companies. The larger companies need to take notes.”

- **M. Guzman, Bronx, NY (General Public)**

“It's very much needed in Orocovis Puerto Rico.It's very affordable.”

– **C. Quintana, Jackson Heights, NY (General Public)**

“Great Service. Very Knowledgeable. Highly recommended.”

- **J. Gonzalez, South Huntington, NY (General Public)**

“This is an awesome idea. We look forward to this project taking off.”

- **A. Montero, Orlando, FL (General Public)**

Comments about current local telecommunications services (English & Spanish)

“This company is making the difference in rural Puerto Rico where the other ISP's are just not interested in serving, or serve poorly. \$ 65 a month for a 3 MB (1.5 MB actual speed) DSL line with Claro is no comparison to getting 4 MB from CoquiTel. That is, if Claro doesn't ask you to spend \$700 to install a new telephone pole for your home!! His direct wireless competitors can leave you hanging for weeks without service, charge more for less, all while tying you up in a contract. This company started out to provide what nobody else seemed to be able to do in rural Puerto Rico, to provide a reliable, reasonably priced internet service that actually has good speed & a good price. I applaud this company for what they have accomplished so far & can only imagine what else they will do in the future. Go Coquitel!!!”

- **C. O'Neill, Oviedo, FL (General Public)**

“ Es muy necesario un mejor servicio telefonico.”

– **E. Cruz Berrios, Barranquitas, PR (General Public)**

“Que la senal de Internet sea fuerte en estas areas del campo ya que usualmente la senal es debil en muchos barrios.”

- **F. Rivera Hernandez, Orocovis, PR (General Public)**

“Es necesario mejorar los servicios de telefonia en lugares distantes.”

– **M. Rolon , Orocovis, PR (Comerciante)**

“Cuando tengan servicio movil que tenga buenas ofertas no como Claro.”

– **R. Sandoval, Orocovis, PR**

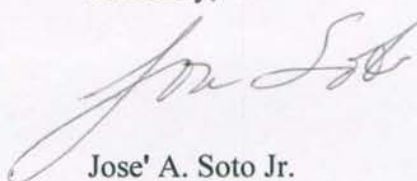
“Colocar mas antenas para poder crecer grandemente como compania.”

– **A. Alvarado Flores, Morovis, PR**

CoquiTel wishes to thank you for this opportunity to continue and furthermore strengthen our objectives : to stimulate the local economy by the creation of new jobs, provide quality services at a low price, improve current education standards by providing local seminars to the public, and enhance medical and social services. The funding from this project would be essential for the growth of CoquiTel and central Puerto Rico as a whole.

Thank you for considering our Expression of Interest in your decisions about the amount of funding that will be allocated in the Rural Broadband Trials. We commend you in this effort to connect rural communities and are ready to help you close the digital divide.

Sincerely,



Jose' A. Soto Jr.
President
CoquiTel LLC



Physical Address: Carr. 157 Km 12.0, Barrio Damian Abajo, Sector La Hacienda, Orocovis, PR 00720

Mailing Address : P.O. Box 496, Orocovis, PR 00720

Telephone : 1-888-414-4333

Website : www.CoquiTel.net